# **EXHIBIT "A"**

#### **SCHEDULE 3**

### **Telecom Companies**

	Total	Dollar	%	Slow	Slow	Slow	Slow
	Rec'd	Amount	within	1-30	31-60	61-90	91+
	# \$		Terms	%	%	%	<u>%</u>
Sprint	743	27,740,950	54.80%	16.80%	5.40%	2.00%	20.90%
Cisco	520	88,248,700	88.70%	8.00%	1.50%	1.30%	0.50%
NII Holding	49	1,433,200	31.30%	32.80%	2.50%	8.30%	25.10%
Bell South	119	1,894,400	27.00%	40.40%	31.20%	0.30%	1.00%
AT & T	824	64,991,300	58.70%	34.40%	1.50%	2.60%	2.70%
Comcast	101	1,421,700	50.10%	44.30%	4.90%	0.40%	0.30%
Cox	638	14,240,150	64.40%	23.30%	8.20%	3.60%	0.50%
Total	2994	199,970,400					
Average	428	28,567,200	54%	29%	8%	3%	7%

### **Computer Hardware Companies**

C	ompaq Computer	476	73,922,150	68.40%	22.20%	4.70%	0.30%	4.50%
Ik	on	842	13,872,200	60.00%	28.20%	4.70%	2.70%	4.40%
Н	ewlett Packard	18	240,550	49.30%	0.30%	0.00%	45.80%	4.50%
Α	llin	21	20,150	60.20%	38.80%	0.00%	0.70%	0.30%
D	ell	301	119,136,450	69.50%	21.90%	8.10%	0.30%	0.20%
T	ech Express	18	12,550	79.70%	11.90%	5.00%	3.00%	0.40%
R	esilien	61	1,151,250	90.80%	7.70%	1.10%	0.30%	0.10%
S	ynnex	214	65,194,250	94.50%	3.30%	1.40%	0.10%	0.70%
C	ummins	190	1,173,000	76.20%	17.20%	4.70%	1.40%	0.40%
U	nisys	650	18,070,650	65.60%	24.00%	4.00%	3.60%	2.70%
Pl	nilips	839	31,737,900	71.10%	17.20%	7.60%	2.10%	2.00%
Α	qua	30	2,315,200	79.60%	20.30%	0.00%	0.00%	0.00%
O	rigin Micro	15	67,100	60.70%	39.30%	0.00%	0.00%	0.00%
Sı	ın Micro	354	26,418,100	81.80%	14.70%	2.40%	0.90%	0.30%
L	exmark	203	14,319,200	44.90%	51.60%	1.90%	1.20%	0.40%
T	ech Data	228	77,574,300	88.70%	8.70%	2.10%	0.20%	0.10%
Α	dvanced micro devices	326	21,955,350	64.50%	23.90%	4.20%	2.60%	4.80%
Α	ffiliated Computers	468	14,247,700	52.30%	17.40%	19.00%	4.00%	7.40%

Average	327	26,755,526	71%	20%	4%	3%	2%
Total	7511	615,377,100					
IBM	830	98,057,700	60.00%	21.00%	7.00%	4.00%	8.00%
Gateway	31	93,650	85.50%	14.50%	0.00%	0.00%	0.00%
Diebold	627	6,077,750	76.50%	16.40%	4.10%	2.20%	0.80%
Applied Materials	353	25,248,750	62.90%	28.00%	5.60%	1.60%	2.00%
Analog Devices	416	4,471,200	86.30%	9.60%	2.40%	1.20%	0.50%

## **Computer Software Companies**

Average	149	21,803,131	81%	10%	5%	3%	3%
Total	1193	174,425,050					
Spin Circuit	29	107,650	79.00%	6.00%	6.00%	1.00%	8.00%
Fidelity Information Services	29	107,650	78.80%	6.00%	5.90%	1.20%	8.00%
EMC Corp.	388	26,905,450	83.50%	11.30%	3.70%	0.90%	0.50%
Electronic Arts	100	6,219,650	91.10%	7.80%	5.00%	7.00%	0.00%
BMC Software	164	4,046,600	87.40%	3.10%	0.90%	7.70%	1.00%
Adobe	100	1,857,450	62.40%	18.00%	12.90%	0.00%	6.70%
Ingram	354	134,456,100	80.00%	12.70%	5.30%	1.80%	0.20%
Comp. Merchant	29	724,500	84.70%	11.10%	3.50%	0.70%	0.00%